|  | FNMA HomeStyle |  | FHA 203(k) Standard |  | FHA 203(k) Limited |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Amortization/Term | Fixed: 10/15/20/25/30 Year |  | Fixed: 10/15/20/25/30 Year ARMs: 5/1 CMT |  | Fixed: 10/15/20/25/30 Year ARMs: 5/1 CMT |  |
| Loan Purpose | Purchase Rate \& Term Refinance |  | Purchase Rate \& Term Refinance |  | Purchase <br> Rate \& Term Refinance |  |
| Occupancy | 1-4 unit Primary residence 1 unit Second home 1 unit Investment property |  | 1-4 unit Primary residence |  | 1-4 unit Primary residence |  |
| Property Type | SFR (Attached/Detached)/PUD/Condo |  | SFR (Attached/Detached)/PUD/Condo |  | SFR (Attached/Detached)/PUD/Condo |  |
| AUS | DU Approve/Eligible |  | FHA TOTAL Scorecard approval |  | FHA TOTAL Scorecard approval |  |
| Credit Score | 680 |  | 580 |  | 580 |  |
| DTI | 50\% |  | 50\% (for DTI >50\% either credit score >= 640 or LTV 5\% below maximum is required) |  | 50\% (for DTI >50\% either credit score >= 640 or LTV 5\% below maximum is required) |  |
| LTV/Loan Amount Calculation | Purchase <br> LTV is determined by dividing the loan amount by the lesser of <br> a) Purchase Price + Total <br> Renovation Costs or <br> b) "As completed" value | Refinance <br> LTV is determined by dividing the loan amount by the "as completed" value of the property | Maximum Ioan amount is the max LTV multiplied by the lesser of <br> a) Adjusted As-Is Value + Total Rehabilitation Cost or <br> b) $110 \%$ of the After Improved Value ( $100 \%$ for condos) <br> Loan amount cannot exceed nationwide mortgage limits |  | Maximum loan amount is the max LTV multiplied by the lesser of <br> a) Adjusted As-Is Value + Total Rehabilitation Cost or <br> b) $110 \%$ of the After Improved Value ( $100 \%$ for condos) <br> Loan amount cannot exceed nationwide mortgage limits |  |
| LTV Limits \| Primary Residence | ```1 unit: 97% LTV FRM }\mp@subsup{}{}{1 95% LTV ARM 2 unit: 85% LTV 3-4 unit: 75% LTV``` |  | Purchase <br> 96.5\% LTV ${ }^{2}$ <br> *AUS maximum is 106.15\% | $\frac{\text { Refinance }}{97.75 \% \text { LTV }^{2}}$ <br> *AUS maximum is $107.52 \%$ | Purchase $\overline{96.5 \% ~ L T V}^{2}$ <br> *AUS maximum is $106.15 \%$ | Refinance 97.75\% LTV ${ }^{2}$ <br> *AUS maximum is 107.52\% |
| LTV Limits \| Second Home | 1 unit: 90\% LTV |  | Not allowed |  | Not allowed |  |
| LTV Limits \| Investment Property | Purchase <br> 1 unit: 85\% LTV | Refinance 1 unit: 75\% LTV | Not allowed |  | Not allowed |  |
|  | Renovations, Draws, Reserves |  |  |  |  |  |
| Minimum Renovation Amount | No minimum |  | \$5,000 |  | No minimum |  |
| Maximum Renovation Amount | 75\% of the "as completed" value of the property |  | No maximum FHA mortgage limits still apply |  | \$35,000 |  |
| Eligible Renovations | Renovations or repairs that are permanently affixed to the property |  | Remodeling and repairs including structural (e.g. structural damage repairs, exterior decks, patios, porches, etc) |  | Minor remodeling and non-structural repairs only (e.g. repairing/replacing plumbing, heating, electrical systems, roofing, installing new appliances, repairing an existing swimming pool, etc) |  |
| Ineligible Renovations | Please refer to Pennymac HomeStyle Product Profile, see Property: Ineligible Types |  | - Purchase or repair of luxury items (e.g. new swimming pool, hot tub, barbeque pit, gazebo, etc) <br> - Additions or improvements that do not become a permanent part of the property or support commerical use of the property - Self-Help projects |  | - Major rehabilitation or major remodeling (e.g. structural damage repairs, room additions, landscaping, etc) <br> - Self-Help projects |  |
| Time Frame for Renovations | 9 months |  | 6 months |  | 6 months |  |
| 203(k) Consultant | Required when <br> a) repairs or renovations exceed $\$ 15,000$ or <br> b) any structural work is required |  | Required |  | Optional |  |
| Draw Requirements | Funds will be dispersed only when renovation work has been completed and inspected. All required documentation must be received by Pennymac prior to payment. Before any disbursements are made during the renovation period, a lien waiver or a clear title report that releases all contractor and supplier liens must be obtained. <br> The lender may fund up to $50 \%$ of the planned materials cost at closing with an initial materials draw <br> A 10\% holdback is required on each release from the rehabilitation escrow account |  | Draw documents are required for any funds released prior to delivery to Pennymac. The lender must obtain an executed form HUD-9746-A Draw Request Section 203(k) from the 203(k) Consultant, requesting the release of escrow funds for completed Work Items. <br> The lender may fund up to $50 \%$ of the planned materials cost at closing with an initial materials draw <br> A $10 \%$ holdback is required on each release from the rehabilitation escrow account |  | Draw documents are required for any funds released prior to delivery to Pennymac. The lender must obtain an executed form HUD-9746-A Draw Request Section 203(k) from the 203(k) Consultant (or from the Borrower when there is no 203(k) Consultant) requesting the release of escrow funds for completed Work Items. <br> The lender may fund up to $50 \%$ of the planned materials \& labor costs at closing only when the contractor cannot defer payment or the payment is for material costs incurred prior to construction <br> Holdback is not required |  |
| Maximum Draw Requests | No maximum number of draw requests |  | Maximum of 5 draw requests (4 intermediate and 1 final) |  | Maximum of 2 draw requests (per contractor) |  |


| Contingency Reserves | Contingency reserve equal to minimum of $10 \%$ of the total costs of the repairs and renovation work is required | Structures with actual age < 30 Years: <br> - Discretionary: No minimum, max 20\% <br> - Required when evidence of termite damage: Min 10\%, Max 20\% <br> Structures with actual age $>=30$ years: <br> - Required: Min 10\%, Max 20\% <br> - When utilities are not operable as referenced in the Work WriteUp: Min 15\%, Max 20\% |  | Optional |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage Payment Reserves | Mortgage payment reserves can be used for principal residence properties when the property cannot be occupied during the renovation period. <br> Mortgage payments that come due during the renovation period may be escrowed - at the borrower's request - up to a maximum of 6 months payments of principal, interest, taxes, insurance, and any association dues. | Mortgage payment reserves can be used when the property cannot be occupied during the renovation period. <br> Mortgage payments that come due during the period which the property cannot be occupied may be escrowed up to a maximum of 6 months of mortgage payments of principal, interest, taxes, insurance, and any association dues. The number of mortgage payments cannot exceed the completion time frame (as per the Rehabilitiation Loan Agreement). |  | Mortgage payment reserves are not allowed |  |
| Appraisals \& Lender Approval |  |  |  |  |  |
| Appraisal Requirement | Full appraisal required. "As completed" value required. | Purchase <br> Full appraisal required. After improved value required. | Refinance <br> Full appraisal required. The appraiser must provide the as-is value in the body of the report. If the appraiser refuses to provide the as-is value within the asrepaired report, Pennymac will require both an as-is appraisal and as-repaired appraisal. The existing debt plus fees may not be used to determine the Adjusted As-Is Value. | Purchase <br> Full appraisal required. After improved value required. | Refinance <br> Full appraisal required. The appraiser must provide the as-is value in the body of the report. If the appraiser refuses to provide the as-is value within the asrepaired report, Pennymac will require both an as-is appraisal and as-repaired appraisal. The existing debt plus fees may not be used to determine the Adjusted As-Is Value. |
| Project Completion | Form 1004D (Appraisal Completion Report) required | Fannie Mae Form 1004D or Fr Consultant Final Inspection r | die Mac Form 442 or HUD ired | Fannie Mae Form 1004D or Fr Consultant Final Inspection r | die Mac Form 442 or HUD red |
| Lender Approval | Must be approved by Pennymac prior to delivering FNMA HomeStyle loans | Must be approved by Pennym loans | prior to delivering FHA 203(k) | Must be approved by Pennym loans | prior to delivering FHA 203(k) |
| Recourse | Loans retain recourse if delivered before the improvements are completed | None |  | None |  |
| Footnotes *Please note that this is for informational purposes only. For full product details, please refer to the Pennymac Product Profiles, Fannie Mae Selling Guide, and FHA Handbook.* <br>  <br>  family member |  |  |  |  |  |

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| Example \#1: 203(k) Standard, Purchase, SFR, High Cost Area | Example \#2: 203(k) Limited, Refinance, SFR, Low Cost Area | Example \#3: HomeStyle, Purchase, 2nd Home |
| :---: | :---: | :---: |
| ```Assumptions Purchase Price \(=\$ 300,000\) Inducements to Purchase = \$0 As-Is Value = \$305,000 \\ Financeable Repair and Improvement Costs \(=\$ 65,000\) \\ Financeable Mortgage Fees \(=\$ 3,000\) \\ Financeable Contingency Reserves = \$12,000 (Structural age >= 30 Yr , max 20\%) Financeable Mortgage Payment Reserves \(=\$ 8,000\) ( 4 months \(\times \$ 2,000\) PITI) \\ After Improved Value \(=\$ 350,000\)``` | Assumptions <br> As-Is Value $=\$ 250,000$ <br> Existing Debt on Property Being Refinanced $=\$ 230,000$ <br> Fees Associated with New Loan $=\$ 4,000$ (includes closing costs \& prepaid items) <br> Financeable Repair and Improvement Costs $=\$ 25,000$ <br> Financeable Mortgage Fees $=\$ 1,500$ <br> Financeable Contingency Reserves $=\$ 0$ (Optional) <br> Financeable Mortgage Payment Reserves = \$0 (Standard 203k only) <br> After Improved Value $=\$ 270,000$ | Assumptions <br> Purchase Price $=\$ 400,000$ <br> Financeable Repair and Improvement Costs $=\$ 50,000$ <br> Financeable Mortgage Fees $=\$ 2,000$ <br> Financeable Contingency Reserves $=\$ 5,000(\min 10 \%)$ <br> Financeable Mortgage Payment Reserves $=\$ 0$ <br> As Completed Value $=\$ 455,000$ |
| Step 1. Find Adjusted As-Is Value (Purchase) <br> A) Purchase Price - Inducements to Purchase $=\$ 300,000-\$ 0=\$ 300,000$ <br> B) As-Is Value $=\$ 305,000$ <br> Adjusted As-Is Value (Purchase) $=$ Lesser of A) or B) $=\$ 300,000$ <br> Step 2. Find Total Rehabilitation Cost <br> Total Rehabilitation Cost = Financeable Repair and Improvement Costs <br> + Financeable Mortgage Fees <br> + Financeable Contingency Reserves <br> + Financeable Mortgage Payment Reserves (Standard 203k only) Total Rehabilitation Cost = \$65,000 + \$3,000 + \$12,000 + \$8,000 = \$88,000 <br> Step 3. Find After Improved Value x $110 \%$ ( $100 \%$ for condos) $110 \% \text { of the After-Improved Value = \$350,000 x 110\% = \$385,000 }$ <br> Step 4. Find Maximum Loan Amount <br> A) Adjusted As-Is Value + Total Rehabilitation Cost $=\$ 300,000+\$ 88,000=\$ 388,000$ <br> B) $110 \%$ of the After Improved Value $=\$ 385,000$ $\begin{aligned} \text { Maximum loan amount } & =[\text { Lesser of A) or B) }] \times \text { LTV } \\ & =[110 \% \text { of the After Improved Value }] \times \text { LTV } \\ & =\$ 385,000 \times 96.5 \% \\ & =\$ 371,525 \end{aligned}$ <br> Step 5. Verify that Loan Amount does not exceed Nationwide Mortgage Limits | Step 1. Find Adjusted As-Is Value (Refinance) <br> A) As-Is Value $=\$ 250,000$ <br> B) Existing Debt + Fees Associated with New Loan $=\$ 230,000+\$ 4,000=\$ 234,000$ <br> Adjusted As-Is Value (Refinance) = Use A) since an as-is value was obtained*= \$250,000 *Pennymac always requires an as-is value. The existing debt plus fees may not be used to determine the Adjusted As-Is Value. <br> Step 2. Find Total Rehabilitation Cost <br> Total Rehabilitation Cost = Financeable Repair and Improvement Costs <br> + Financeable Mortgage Fees <br> + Financeable Contingency Reserves <br> + Financeable Mortgage Payment Reserves (Standard 203k only) <br> Total Rehabilitation Cost $=\$ 25,000+\$ 1,500+\$ 0+\$ 0=\$ 26,500$ <br> Step 3. Find After Improved Value x $110 \%$ ( $100 \%$ for condos) $110 \% \text { of the After-Improved Value }=\$ 270,000 \times 110 \%=\$ 297,000$ <br> Step 4. Find Maximum Loan Amount <br> A) Adjusted As-Is Value + Total Rehabilitation Cost $=\$ 250,000+\$ 26,500=\$ 276,500$ <br> B) $110 \%$ of the After Improved Value $=\$ 297,000$ $\begin{aligned} \text { Maximum Ioan amount } & =[\text { Lesser of A) or B) }] \times \text { LTV } \\ & =[\text { Adjusted As-Is Value }+ \text { Total Rehabilitation Cost }] \times \text { LTV } \\ & =\$ 276,500 \times 97.75 \% \\ & =\$ 270,278 \end{aligned}$ <br> Step 5. Verify that Loan Amount does not exceed Nationwide Mortgage Limits | Step 1. Total Renovation Costs <br> Total Renovation Cost $=$ Financeable Repair and Improvement Costs <br> + Financeable Mortgage Fees <br> + Financeable Contingency Reserves <br> + Financeable Mortgage Payment Reserves <br> Total Renovation Cost $=\$ 50,000+\$ 2,000+\$ 5,000=\$ 57,000$ <br> Step 2. Find Maximum Loan Amount <br> A) Purchase Price + Total Renovation Cost $=\$ 400,000+\$ 57,000=\$ 457,000$ <br> B) As Completed Value $=\$ 455,000$ $\begin{aligned} \text { Maximum Loan Amount } & =[\text { Lesser of A) or B) }] \times \text { LTV } \\ & =[\text { As Completed Value }] \times \text { LTV } \\ & =\$ 455,000 \times 90 \% \\ & =\$ 409,500 \end{aligned}$ |

