



## Announcement # 21-90

Date: November 3, 2021

**Topic:** Updates to Conventional LLPAs

PennyMac will be improving pricing by over 3 points on the 'Approve/Ineligible, <720, >625,000' LLPA in the Conventional High Balance Mortgage Loans grid effective for all Best Effort commitments taken on or after **Thursday, November 4, 2021**.

The new value will be as follows:

| High Balance Mortgage Loans                           |              |                   |                   |                   |                   |                   |                   |                   |
|---|--------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
|   | CLTV Range   |                   |                   |                   |                   |                   |                   |                   |
|   | <=<br>60.00% | 60.01 -<br>70.00% | 70.01 -<br>75.00% | 75.01 -<br>80.00% | 80.01 -<br>85.00% | 85.01 -<br>90.00% | 90.01 -<br>95.00% | 95.01 -<br>97.00% |
| High Balance Purch & Rate/Term                        | -0.250       | -0.250            | -0.250            | -0.250            | -0.250            | -0.250            | -0.250            | n/a               |
| High Balance Cash Out                                 | -1.000       | -1.000            | -1.000            | -1.000            | n/a               | n/a               | n/a               | n/a               |
| High Balance ARM                                      | -0.750       | -0.750            | -0.750            | -1.500            | -1.500            | -1.500            | -1.750            | n/a               |
| High Bal Purch & Rate/Term <= 625,000                 | 0.250        | 0.250             | 0.250             | 0.250             | 0.250             | 0.250             | 0.250             | n/a               |
| High Balance Cash Out <= 625,000                      | 1.000        | 1.000             | 1.000             | 1.000             | n/a               | n/a               | n/a               | n/a               |
| Approve/Ineligible, Cash Out <= 625,000               | 0.500        | 0.500             | 0.500             | 0.500             | n/a               | n/a               | n/a               | n/a               |
| Approve/Ineligible, >= 720, > 625,000 <sup>(11)</sup> | -0.250       | -0.250            | -0.250            | -0.250            | n/a               | n/a               | n/a               | n/a               |
| Approve/Ineligible, < 720, > 625,000 <sup>(11)</sup>  | -0.250       | -0.250            | -0.250            | -0.250            | n/a               | n/a               | n/a               | n/a               |

Please contact your Sales Representative with any questions.